VM BACKUP
Hyper-V | VMware

PARTNER CASE STUDY: Offsite IT

KEY FACTS

OFFSITE I.T.

Industry:
IT Support

Location:
Essex, United Kingdom

Number of Employees:
1-10

Contact:
Rob Troster,
2nd Line Support at Offsite

www.offsiteit.co.uk

Offsite IT is a company of Microsoft certified technicians providing IT services in the UK. Their clients vary from the tech savvy to the computer illiterate, as they offer solutions for any sort of IT problem. All the technicians keep up to date with technology to provide the best possible service, whether it be a solving a one-time problem or providing ongoing IT support.

THE CHALLENGE

Offsite IT needed some help, particularly with configuring and backing up virtual machines. They were looking for something "simple yet effective" to deal with some of their customers' more demanding problems. Previously, Offsite had experienced a number of similar problems which were solved by much slower and more expensive companies, which was simply not feasible anymore.

THE SOLUTION

Rob Troster from the 2nd Line Support at Offsite tells us a story of a customer in a particularly problematic VMWare platform which experienced issue after issue and was failing to backup.

Altaro fixed the difficulty in no time, and the customer hasn't looked back since.

Rob describes the experience as:

"Easy, simple and straightforward."

THE BENEFITS

While other, bigger companies would take a long time to reply, Altaro managed to provide a solution in a time-efficient manner at a good price.

Rob tells us that, while looking for solutions for their business, what initially attracted them to Altaro was "the simplicity and most of all, the price!". They were not disappointed.

"Altaro made our stress go away."

DOWNLOAD YOUR 30-DAY TRIAL HERE: www.altaro.com/download

ALTARO

T (UK): +44 (0) 203 397 6280 | **T (US):** +1 (919) 251 6279
E: info@altaro.com | **www.altaro.com**

Windows Server 2016

Windows Server 2012 Certified

Windows Server 2012R2 Certified

vmware READY
APPLICATION SOFTWARE

vmware PARTNER
TECHNOLOGY ALLIANCE

Microsoft Partner
Gold Application Development